**Safiyah Partners** is excited to acquire, lead, and grow a profitable private business. We seek to invest in a small business with \$10 to \$75+ million in annual revenue that's well-positioned in a thriving industry.



## **Our Philosophy**

- Entrepreneurship is a labor of love
- Vibrant businesses grow communities
- Team-building is critical to lasting growth
- Mutual respect is essential in all endeavors

## **Financial Criteria**

- \$10 to \$75+ million in annual revenue
- 15%+ op margin; \$2+ million in EBITDA
- · Profitability; stable & predictable cash flow
- Fragmentation; low customer concentration
- Low CAPEX; experienced management team

## Our Approach

**Safiyah Partners** maintains an intimate relationship with a small group of investors who offer flexible and reliable access to capital. The capital available from our committed small group of investors is available to monetize the seller's wealth and to enhance the seller's legacy while ensuring an expeditious timeline to close most any business transaction.



**TRILOGY** 

## **Quaye Quartey**Founder & Principal



Quaye is a savvy military veteran with proven operational experience building high-performance teams, developing comprehensive plans, and achieving superior results.

Quaye holds a M.S. from Stanford GSB, a M.S. from the Naval Postgraduate School, and a B.S. from the U.S. Naval Academy.